



ASOA Friday Focus Poll – Results from September 29, 2017

Bonuses/Incentives for Management Team

Q1. For which of the following management team job titles does your practice offer incentives or bonuses? (Check all that apply)

Responses	Responses	%
Practice Administrator/Practice Manager	136	48.23%
Chief Operating/Executive/Financial Officer (COO/CEO/CFO)	67	23.76%
Intermediate Level: Office Manager	69	24.47%
HR Director/Manager	42	14.89%
No bonus/incentive offered for the management team	110	39.01%
Doesn't Apply to my Company/Practice	23	8.16%
Total Responses	447	

Multiple answers per participant possible. Percentages added exceed 100 since participants may select more than one answer for this question.

